

UNITED STATES JUDO FEDERATION, INC.
MEETING OF THE BOARD OF DIRECTORS

Saturday, April 15, 2023

Boise, Idaho

Minutes DRAFT

I. CALL TO ORDER, SEATING OF DELEGATES - 11:08 am Mountain

A. Attendance

2023 Spring Annual Board of Directors Meeting, hybrid, April 15, 2023, at 0900 Hawaiian

1. 25 YDKs: 16 possible voting, 1 ydks represented

12 – voting: 50th State, Central Coast, Daiheigen, Hawaii, Hokka, Intermountain, Konan, Nanka, Northwest, Pacific Southwest, San Joaquin, Shufu

3 - no votes: Florida State

55 max votes:

39 - votes represented

16 – votes unclaimed

Delegates:

Matsuo Takeda/Chairperson

Calvert Kitaura/ Central Coast

Robert Suyehira/Daiheigen

Dr. Richard Nakatsu/Hawaii

Matsuo Takeda/Hokka

Frances Glaze/Konan

Cheryl Harai/Nanka

Karen Nagai/Northwest

Hannah Tsutsui/San Joaquin

J. Miki Takemori/Shufu

Edward Hanashiro/50th State

Calvert Kitaura/Central Coast

Dr. Kuniko Takeuchi/Daiheigen

Scott Morifuji/Hawaii

Rome Acopan/Intermountain

Christopher Reid/Konan

Rod Conduragis/Northwest

Michael Purcell/Northwest

Dr. Larry Tsutsui/San Joaquin

Kevin Tamai/Shufu

Ray Imada/50th State

Bryan Matsuoka/Daiheigen

Hector Estevez/Florida State

Dr. Harvey Takeda/Hokka

Noble Morinaka/Intermountain

Keith Chu/Nanka

Julie Koyama/Northwest

William Caldwell/Pacific SW

Dr. Charles Medani/Shufu

Observers:

Joseph Cox, John Floyd, Joshua Kindelberger, Dr. Charles Medani, Joell Miller, Chase Morinaka, Thomas Sheehan, Neil Simon, Benjamin Ott, DeLynn Purcell, Jesse Stroup, Julia Tsutsui, Krista Tsutsui, Natasha Stone, and Terri Waibel.

II. MOMENT OF SILENCE FOR THOSE WHO HAVE PASSED SINCE OUR

LAST MEETING

III. ADOPTION OF AGENDA - Motion, Second, Pass (MSP)

A. Motion to accept proposed USJF/USJA join Statement

B. Rename the Women's Committee to Diversity, Equity, and Inclusion

Committee (DEI)

C. Revise Motion: Establish USJF Championship events

D. Motion to recognize the transition of leadership within development

sub-committees: Coach - Rod Conduragis, Kata - Ben Ott, and Teacher - Dr.

Chuck Medani

IV. MINUTES FOR REVIEW & APPROVAL of March 26, 2023 - Board of Directors Meeting - MSP

V. REPORTS

A. President's Report

- i. USJF Negotiation team - Dr. Matsumoto, Chair and members: Robert Fukuda, Bob Brink, Rod Conduragis, Krista Steele, and Mitchell Palacio
 1. USJF and USJA have a reciprocal agreement that allows for participation and insurance coverage at events
 2. USA Judo events are closed to other national organization members however, a "No Insurance" waiver can be signed which allows participation without coverage
 - a. Joint announcement between USJF and USJA to members about "No Insurance Participation Waiver" and recommendation to not sign the waiver because it eliminates your insurance (see report)
 3. SafeSport, as an organization, says they only work with NGBs, but we want to access SafeSport and receive timely notifications directly from them. We initiated communication with SafeSport and pointed out that we are a Group A member who pays dues to our NGB and need access and/or partnership for the safety of our members.
 4. Recommend that our board adopt proactive moves such as increasing the number of USJF sanctioned events locally
 5. Motion that the Nanka President initiate negotiations with USA Judo, Motion, Second (Retracted), Motion dies
 - ii. Short & Long Term Strategies
 1. Incentive non-USJF members to become members
 2. Provide as many developmental opportunities as possible
 3. Increase perception of importance and credibility of USJF rank
 4. Get the word out of USJF on the move
 5. Create bridges to potential crossover memberships
 6. Coordinate activities between USJF and USJA
 - iii. Presidents Ad Hoc Committee (Janet Johnson (Chair), Eric Spears, Grace Talusan, Roland Fernando) on Sr. Kyu Rank Requirements will share Motion from cBoE with Vote for Ratification
 - iv. Fresno Judo Club Internship Program - Hannah and Julia Tsutsui
 - v. Koka Kids - Bryan Matsuoka
 1. Presidents Ad Hoc Committee on Jr. Rank Requirement
 - Janet Johnson (Chair), Jennifer Badertscher, Kevin Tamai, Ryan Shimokawa
- #### B. Committee Appointments
- i. Rod Conduragis – Coach Committee – Chair

- ii. Chase Morinaka – Law & Legislation committee
- C. Board of Examiners – Mac Takeda
 - i. Update - see attachment
 - ii. Presidents Ad Hoc Committee on Sr. Kyu Ranks Requirements
 - 1. Janet Johnson – Chair, Eric Spears, Roland Fernando, Grace Talusan
- D. Treasurer Report - Ed Hanashiro, Executive Committee Vice President (see attachments)
 - i. Budget to Actual YTD
 - ii. Income Expenditures YTD
 - iii. Budget to Actual YTD
 - iv. Budget to Actual Year-end
 - v. Endowment Detail
- E. Endowment Trust - Robert Brink
 - New Business Motion: Approve Endowment Trust Amend #2 (see report)
- F. Hall of Fame - Neil Simon
 - i. LAA - Michael Pratt, Bryan Matsuoka, Ferdinand Tihista, Rodney “Rocky” Lima, Peggy, Natalie Roy
 - ii. HoF - Dr. Charles Medani, Douglas “Doug” Tono, Ray Imada, Mikey Matsumoto, Kiyoshi Shiina

VI. BOARD RATIFICATION OF ACTIONS OF THE CORPORATION SINCE PREVIOUS MEETING - MSP

- A. President Report
- B. Committee Appointment
 - i. Rod Conduragis – Coach Committee, Chair
 - ii. Chase Morinaka – Law & Legislation committee
- C. BoE: Presidents Ad Hoc Committee on Sr. Kyu Rank Requirements
- D. Treasurer Report
- E. Motion to recognize the transition of leadership within development sub-committees: Coach - Rod Conduragis, Kata - Ben Ott, and Teacher - Dr. Chuck Medani

VII. UNFINISHED BUSINESS

VIII. NEW BUSINESS

- A. **Motion:** Accept and publish USJF/USJA Join Statement regarding USA Judo notification of “Your Choice” Participation/Membership Plan with No Insurance Participation Waiver - MSP (1 abstain)

B. Motion: A \$50.00 fee for promotions that have gone to the dead file and they want to submit again. There should be a fee, even for life members that cannot get their certifications and/or their Form 20s corrected. First Reading (Submitted by Tom Sheehan and Terri Waibel)

Motion to table the motion - 18 approve, 17 oppose, Recount 22 approve, 16 oppose - Tabled

C. Motion: Establish 4 geographical USJF Championships which will encompass youth, senior, veterans and kata divisions. (Submitted by President Palacio) MSP

D. Motion: Approve Endowment Trust Amend #2 - MSP

E. Motion: By-Law, Section IV, Section 9. Meeting A. Annual Meeting, 4. Special Meeting Revision (see report) - MSP

IX. ANNOUNCEMENTS

A. Smoothcomp Workshop – April 15: 1:30 pm to 2:30 pm, Ariana Chandra

B. USJF Coach Certification – April 15: 1:30 pm to 4:30 pm, Matsumoto/Palacio

C. Hall of Fame and Lifetime Achievement Award

i. Fundraising Dinner, April 15 – Boise, Idaho

D. USJF Summer National - Hudson

i. Update

E. USJF National Meetings

i. August 6, 2023 – Teleconference: USJF Budget

ii. October/November Fall meeting: TBD

X. ADJOURNMENT - 1:01 PM Mountain Time MSP

DRAFT
Proposed USJF/USJA Joint Statement

To: USJF and USJA Members
Re: USA Judo notification of “Your Choice” Participation/Membership Plan with No Insurance Participation Waiver

Members have raised questions regarding USA Judo’s recent announcements concerning the “Your Choice” Participation/Membership Plan with No Insurance Participation Waiver. In this Joint Statement, the USJF and USJA (hereafter the Parties) explain our positions on this issue.

Based upon our current understanding, the Parties are extremely concerned with the additional liability placed on our members if they participate in a USA Judo event with the “No Insurance Participation Waiver” option and sign a waiver to that effect. We have the following concerns:

1. The USA Judo announcement does not address the fact that under their new position, neither Parties’ insurance coverages follow the Parties’ members to USA Judo events. This means that any Parties’ members who participate in USA Judo’s “No Insurance Participation Waiver” program do so with only their own personal insurance coverage, if they have it, or none at all.
2. Furthermore, assuming that USA Judo has not made any additional changes to their insurance policies, the warranty requirements for the liability and secondary participant accident insurance coverages mandate the following:
 - a. At USA Judo events, all participants must have participant accident insurance coverage from USA Judo. As USA Judo no longer accepts or recognizes either Parties’ insurance coverages, they may be violating the requirements of their own policies with this “No Insurance Participation Waiver” membership.
 - b. The “No Insurance Participation Waiver” will be required for either Parties’ members to participate, again violating the insurance warranty requirements.
3. Because the “No Insurance Participation Waiver” appears to be a tool to discourage lawsuits and other related problems, we do not think it sufficiently addresses the warranty requirements for the insurance policies.
4. Also, the “No Insurance Participation Waiver” does not necessarily waive any individual’s rights to sue for whatever reason that they choose, regardless of the signing of such waiver.
5. The “No Insurance Participation Waiver” program appears designed to lead the Parties’ members to assume that the Parties’ insurance coverages will follow them to the USA Judo events. **They do not.**
6. USA Judo may have negotiated changes in the warranty requirements in their insurance policy(ies) in the middle of the policy year. We do not know if this has or has not occurred. If it has occurred, we find this a very rare and unusual occurrence. Concerned individuals may consider contacting USA Judo for more details about any changes to USA Judo insurance coverages.

The Parties' position is that we strongly do **not** recommend our members to sign any "No Insurance Participation Waiver."

Please remember that the Parties have signed a reciprocal agreement to recognize each other's members at our sanctioned events. Both Parties' members receive the same insurance coverage as before and are mutually welcome at our events.

And please also remember that both the Parties have short-term, discounted rates for membership. We encourage all USA Judo members to take advantage of these discounted rates before they expire.

2:56 PM

04/05/23

Cash Basis

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through August 2023

Ordinary Income/Expense	Sep '22 - Aug 23	Budget
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	170,251.25	0.00
1100b · Registration - 8 month	5,665.00	0.00
1100c · Registration - 4 month	7,190.00	0.00
1100d · Registration - 1 month	5,850.00	0.00
1100e · Family Plan - 3 members	8,472.50	0.00
1100f · Family Plan - 4 members	3,400.00	0.00
1100g · Family Plan - 5 members	1,200.00	0.00
1100h · Family Plan - 6 members	460.00	0.00
1100i · Family Plan - 7 plus members	530.00	0.00
1100ydk · Yudanshakai fee portion	-45,403.75	0.00
1100 · REGISTRATION - Jrs./Srs. - Other	385.00	345,193.00
Total 1100 · REGISTRATION - Jrs./Srs.	158,000.00	345,193.00
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	360.00	0.00
1110 · REGISTRATION - Booster - Other	645.00	1,033.00
Total 1110 · REGISTRATION - Booster	1,005.00	1,033.00
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-3,132.50	0.00
1120 · REGISTRATION - USJF Secondary - Other	5,897.50	2,590.00
Total 1120 · REGISTRATION - USJF Secondary	2,765.00	2,590.00
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-3,552.50	0.00
1200 · REGISTRATION - Life (Active) - Other	15,925.00	13,545.00
Total 1200 · REGISTRATION - Life (Active)	12,372.50	13,545.00
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-530.00	0.00
1250 · MAKE-UP FEES - Other	1,615.00	825.00
Total 1250 · MAKE-UP FEES	1,085.00	825.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	6,445.20	0.00
1301 · New PCLM-Restricted	160.55	0.00
Total 1300a · RESTRICTED LIFE FUNDS	6,605.75	0.00
1400 · YUDANSHAKAI FEE	4,500.00	3,825.00

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04/05/23

Cash Basis

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through August 2023

	Sep '22 - Aug 23	Budget
1500 - CLUBS FEE		
1500ydk - Yudanshakai fee portion	-5,980.00	0.00
1500 - CLUBS FEE - Other	11,905.00	4,575.00
Total 1500 - CLUBS FEE	5,925.00	4,575.00
3100 - PROMOTIONS	5,825.00	12,540.00
3200 - SANCTIONS	905.00	1,400.00
4000 - MERCHANDISE		
4003 - USJF History Book	0.00	0.00
Total 4000 - MERCHANDISE	0.00	0.00
4700 - DEVELOPMENT		
4701 - Teachers Institute		
4701A - Nat'l Teachers Clinics	895.00	1,300.00
4701B - Nat'l Teachers Certificates	455.00	0.00
Total 4701 - Teachers Institute	1,350.00	1,300.00
4704 - Kata Dev't and Certification		
4704B - Kata Certification	0.00	0.00
4704C - Nat'l Kata Certification Test	0.00	0.00
4704 - Kata Dev't and Certification - Other	0.00	240.00
Total 4704 - Kata Dev't and Certification	0.00	240.00
4706 - Coach Development		
4706A - Nat'l Coach Dev't Clinics	865.00	0.00
4706B - Coach Certification	245.00	0.00
4706C - Manuals	175.00	0.00
4706 - Coach Development - Other	60.00	2,150.00
Total 4706 - Coach Development	1,345.00	2,150.00
4711 - Self-Defense		
4711A - Self-Defense Clinics	0.00	0.00
4711B - Self-Defense Certificates	120.00	30.00
4711 - Self-Defense - Other	0.00	30.00
Total 4711 - Self-Defense	120.00	60.00
4700 - DEVELOPMENT - Other	60.00	3,886.00
Total 4700 - DEVELOPMENT	2,875.00	7,636.00

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through August 2023

	Sep '22 - Aug 23	Budget
6000 - INTEREST INCOME		
6002 - Reserve Interest Income		
6002a - Interest Income-Raymond James	555.76	0.00
Total 6002 - Reserve Interest Income	555.76	0.00
6003 - Operational Interest Income		
6003a - Interest Income-Key Bank MMA	0.00	0.00
6003c - Interest Income-Umpqua MMA	0.00	0.00
6003 - Operational Interest Income - Other	0.00	0.00
Total 6003 - Operational Interest Income	0.00	0.00
Total 6000 - INTEREST INCOME	555.76	0.00
6001 - Endowment Interest Account	0.00	0.00
Total Income	202,419.01	393,162.00
Expense		
7000 - OPERATIONS		
7010 - USJI Dues	0.00	0.00
7011 - Taxes		
7011A - Corporate Filing Fee	0.00	600.00
7011B - State Tax	0.00	75.00
7011C - Employment Tax (FICA, SSS, etc.)	8,710.93	32,137.00
Total 7011 - Taxes	8,710.93	32,812.00
7020 - Insurance		
7021 - Excess Medical Insurance	27,194.00	21,508.00
7022 - Liability Insurance Premium	50,651.00	70,133.00
7023 - Worker's Comp Premium	371.94	
7025 - D&O Insurance	4,276.00	3,196.00
7026 - Business Insurance Premium	638.00	1,109.00
Total 7020 - Insurance	83,130.94	95,946.00
7030 - Professional Fees		
7032 - Accounting Fees	1,709.97	0.00
Total 7030 - Professional Fees	1,709.97	0.00
7040 - BOD Meeting Expense	1,139.47	8,000.00
7050 - Office Facility Expenses		
7051 - Rent	9,000.00	13,500.00
7052 - Electricity	2,601.89	7,200.00
Total 7050 - Office Facility Expenses	11,601.89	20,700.00

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through August 2023

	Sep '22 - Aug 23	Budget
7060 · Employee Wages		
7061 · Executive Director	25,666.73	72,100.00
7062 · Administrative Manager	20,077.12	54,995.00
7063 · Administrative Assistant	34,637.62	72,800.00
7064 · Administrative (part-time)	0.00	14,352.00
7066 · Website personal (part time)	2,500.00	31,000.00
Total 7060 · Employee Wages	82,881.47	245,247.00
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	1,500.00	18,990.00
7072 · Retirement (IRA)	0.00	5,997.00
7073 · Employee Training	0.00	1,500.00
Total 7070 · Employee Benefits	1,500.00	26,487.00
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	0.00	1,125.00
7110C · Ink & Toner	0.00	2,820.00
Total 7110 · Printing	0.00	3,945.00
7112 · Bank Charges	0.00	500.00
7113 · Credit Card charges	0.00	2,500.00
7114 · Paypal Fees	4,896.74	6,000.00
7130 · Postage		
7131 · USPS	1,036.10	3,480.00
7132 · NonUSPS Services	80.26	200.00
Total 7130 · Postage	1,116.36	3,680.00
7140 · Telephone	1,489.13	2,720.00
7150 · Machine Maintenance	0.00	1,500.00
7160 · Supplies/Software		
7161 · Office Expense	1,635.52	4,800.00
7162 · Software	0.00	0.00
7163 · Software-other	0.00	0.00
7160 · Supplies/Software - Other	96.01	
Total 7160 · Supplies/Software	1,731.53	4,800.00
Total 7100 · Office Expense	9,233.76	25,645.00
7200 · Office Travel		
7202 · National Meetings	1,183.09	17,350.00
Total 7200 · Office Travel	1,183.09	17,350.00

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04/05/23

Cash Basis

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through August 2023

	Sep '22 - Aug 23	Budget
7300 · President's Expenses		
7303 · Pres. Expenses	0.00	6,000.00
7304 · Pres. Memorial Contributions	0.00	0.00
7300 · President's Expenses - Other	0.00	0.00
Total 7300 · President's Expenses	0.00	6,000.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-3.00	0.00
7502B · Life Membership-Garnet Pins	-388.75	0.00
7502C · Life Membership-Lapel Pins	-20.75	0.00
7502D · Life Membership-Patches	-20.35	0.00
Total 7502 · Life Membership Development	-432.85	0.00
7506 · Public Relations Committee	0.00	0.00
7507 · Marketing Committee Expense	90.00	10,000.00
7511 · Teachers Committee Expenses	0.00	17,000.00
7513 · Kata Committee Expenses	0.00	2,000.00
7514 · Nat'l Referee Committee Exp	0.00	2,000.00
7515 · National Jr. Youth Committee	0.00	2,000.00
7516 · Nat'l Coaching Committee	0.00	5,000.00
7520 · Hall of Fame Committee Expenses	0.00	0.00
7500 · Committees - Other	0.00	0.00
Total 7500 · Committees	-342.85	38,000.00
7600 · Fund Raising Expenses		
7630 · G. Balch Endowment Fund Raising	0.00	0.00
Total 7600 · Fund Raising Expenses	0.00	0.00
Total 7000 · OPERATIONS	200,748.67	516,187.00
8000 · AWARDS		
8001 · Athlete/Scholar	0.00	0.00
8004 · Jeremy Glick Memorial Spirit	0.00	0.00
Total 8000 · AWARDS	0.00	0.00
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.00

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04/05/23

Cash Basis

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through August 2023

	Sep '22 - Aug 23	Budget
9100 · Development Committee		
9110 · National Teachers Inst (NTIS)	0.00	0.00
9111 · NTIS;Manual/Resouce	6,875.00	
9119 · NTIS Misc Programs	1,514.17	0.00
9169 · NCDS Misc Programs	0.00	0.00
9175 · Self-Defense Curriculum/Materia	0.00	2,000.00
Total 9100 · Development Committee	8,389.17	2,000.00
Total 9000 · DEVELOPMENT EXPENSES	8,389.17	2,000.00
Total Expense	209,137.84	518,187.00
Net Ordinary Income	-6,718.83	-125,025.00
Net Income	-6,718.83	-125,025.00

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through August 2023

Ordinary Income/Expense	\$ Over Budget	% of Budget
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	170,251.25	100.0%
1100b · Registration - 8 month	5,665.00	100.0%
1100c · Registration - 4 month	7,190.00	100.0%
1100d · Registration - 1 month	5,850.00	100.0%
1100e · Family Plan - 3 members	8,472.50	100.0%
1100f · Family Plan - 4 members	3,400.00	100.0%
1100g · Family Plan - 5 members	1,200.00	100.0%
1100h · Family Plan - 6 members	460.00	100.0%
1100i · Family Plan - 7 plus members	530.00	100.0%
1100ydk · Yudanshakai fee portion	-45,403.75	100.0%
1100 · REGISTRATION - Jrs./Srs. - Other	-344,808.00	0.1%
Total 1100 · REGISTRATION - Jrs./Srs.	-187,193.00	45.8%
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	360.00	100.0%
1110 · REGISTRATION - Booster - Other	-388.00	62.4%
Total 1110 · REGISTRATION - Booster	-28.00	97.3%
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-3,132.50	100.0%
1120 · REGISTRATION - USJF Secondary - Other	3,307.50	227.7%
Total 1120 · REGISTRATION - USJF Secondary	175.00	106.8%
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-3,552.50	100.0%
1200 · REGISTRATION - Life (Active) - Other	2,380.00	117.6%
Total 1200 · REGISTRATION - Life (Active)	-1,172.50	91.3%
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-530.00	100.0%
1250 · MAKE-UP FEES - Other	790.00	195.8%
Total 1250 · MAKE-UP FEES	260.00	131.5%
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	6,445.20	100.0%
1301 · New PCLM-Restricted	160.55	100.0%
Total 1300a · RESTRICTED LIFE FUNDS	6,605.75	100.0%
1400 · YUDANSHAKAI FEE	675.00	117.6%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through August 2023

	\$ Over Budget	% of Budget
1500 - CLUBS FEE		
1500ydk - Yudanshakai fee portion	-5,980.00	100.0%
1500 - CLUBS FEE - Other	7,330.00	260.2%
Total 1500 - CLUBS FEE	1,350.00	129.5%
3100 - PROMOTIONS	-6,715.00	46.5%
3200 - SANCTIONS	-495.00	64.6%
4000 - MERCHANDISE		
4003 - USJF History Book	0.00	0.0%
Total 4000 - MERCHANDISE	0.00	0.0%
4700 - DEVELOPMENT		
4701 - Teachers Institute		
4701A - Nat'l Teachers Clinics	-405.00	68.8%
4701B - Nat'l Teachers Certificates	455.00	100.0%
Total 4701 - Teachers Institute	50.00	103.8%
4704 - Kata Dev't and Certification		
4704B - Kata Certification	0.00	0.0%
4704C - Nat'l Kata Certification Test	0.00	0.0%
4704 - Kata Dev't and Certification - Other	-240.00	0.0%
Total 4704 - Kata Dev't and Certification	-240.00	0.0%
4706 - Coach Development		
4706A - Nat'l Coach Dev't Clinics	865.00	100.0%
4706B - Coach Certification	245.00	100.0%
4706C - Manuals	175.00	100.0%
4706 - Coach Development - Other	-2,090.00	2.8%
Total 4706 - Coach Development	-805.00	62.6%
4711 - Self-Defense		
4711A - Self-Defense Clinics	0.00	0.0%
4711B - Self-Defense Certificates	90.00	400.0%
4711 - Self-Defense - Other	-30.00	0.0%
Total 4711 - Self-Defense	60.00	200.0%
4700 - DEVELOPMENT - Other	-3,826.00	1.5%
Total 4700 - DEVELOPMENT	-4,761.00	37.7%

United States Judo Federation Income & Expenditures Budget vs. Actual September 2022 through August 2023

	\$ Over Budget	% of Budget
6000 - INTEREST INCOME		
6002 - Reserve Interest Income		
6002a - Interest Income-Raymond James	555.76	100.0%
Total 6002 - Reserve Interest Income	555.76	100.0%
6003 - Operational Interest Income		
6003a - Interest Income-Key Bank MMA	0.00	0.0%
6003c - Interest Income-Umpqua MMA	0.00	0.0%
6003 - Operational Interest Income - Other	0.00	0.0%
Total 6003 - Operational Interest Income	0.00	0.0%
Total 6000 - INTEREST INCOME	555.76	100.0%
6001 - Endowment Interest Account	0.00	0.0%
Total Income	-190,742.99	51.5%
Expense		
7000 - OPERATIONS		
7010 - USJI Dues	0.00	0.0%
7011 - Taxes		
7011A - Corporate Filing Fee	-600.00	0.0%
7011B - State Tax	-75.00	0.0%
7011C - Employment Tax (FICA, SSS, etc.)	-23,426.07	27.1%
Total 7011 - Taxes	-24,101.07	26.5%
7020 - Insurance		
7021 - Excess Medical Insurance	5,686.00	126.4%
7022 - Liability Insurance Premium	-19,482.00	72.2%
7023 - Worker's Comp Premium		
7025 - D&O Insurance	1,080.00	133.8%
7026 - Business Insurance Premium	-471.00	57.5%
Total 7020 - Insurance	-12,815.06	86.6%
7030 - Professional Fees		
7032 - Accounting Fees	1,709.97	100.0%
Total 7030 - Professional Fees	1,709.97	100.0%
7040 - BOD Meeting Expense	-6,860.53	14.2%
7050 - Office Facility Expenses		
7051 - Rent	-4,500.00	66.7%
7052 - Electricity	-4,598.11	36.1%
Total 7050 - Office Facility Expenses	-9,098.11	56.0%

United States Judo Federation Income & Expenditures Budget vs. Actual September 2022 through August 2023

	\$ Over Budget	% of Budget
7060 · Employee Wages		
7061 · Executive Director	-46,433.27	35.6%
7062 · Administrative Manager	-34,917.88	36.5%
7063 · Administrative Assistant	-38,162.38	47.6%
7064 · Administrative (part-time)	-14,352.00	0.0%
7066 · Website personal (part time)	-28,500.00	8.1%
Total 7060 · Employee Wages	-162,365.53	33.8%
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	-17,490.00	7.9%
7072 · Retirement (IRA)	-5,997.00	0.0%
7073 · Employee Training	-1,500.00	0.0%
Total 7070 · Employee Benefits	-24,987.00	5.7%
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	-1,125.00	0.0%
7110C · Ink & Toner	-2,820.00	0.0%
Total 7110 · Printing	-3,945.00	0.0%
7112 · Bank Charges	-500.00	0.0%
7113 · Credit Card charges	-2,500.00	0.0%
7114 · Paypal Fees	-1,103.26	81.6%
7130 · Postage		
7131 · USPS	-2,443.90	29.8%
7132 · NonUSPS Services	-119.74	40.1%
Total 7130 · Postage	-2,563.64	30.3%
7140 · Telephone	-1,230.87	54.7%
7150 · Machine Maintenance	-1,500.00	0.0%
7160 · Supplies/Software		
7161 · Office Expense	-3,164.48	34.1%
7162 · Software	0.00	0.0%
7163 · Software-other	0.00	0.0%
7160 · Supplies/Software - Other		
Total 7160 · Supplies/Software	-3,068.47	36.1%
Total 7100 · Office Expense	-16,411.24	36.0%
7200 · Office Travel		
7202 · National Meetings	-16,166.91	6.8%
Total 7200 · Office Travel	-16,166.91	6.8%

United States Judo Federation Income & Expenditures Budget vs. Actual September 2022 through August 2023

	\$ Over Budget	% of Budget
7300 · President's Expenses		
7303 · Pres. Expenses	-6,000.00	0.0%
7304 · Pres. Memorial Contributions	0.00	0.0%
7300 · President's Expenses - Other	0.00	0.0%
Total 7300 · President's Expenses	-6,000.00	0.0%
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-3.00	100.0%
7502B · Life Membership-Garnet Pins	-388.75	100.0%
7502C · Life Membership-Lapel Pins	-20.75	100.0%
7502D · Life Membership-Patches	-20.35	100.0%
Total 7502 · Life Membership Development	-432.85	100.0%
7506 · Public Relations Committee	0.00	0.0%
7507 · Marketing Committee Expense	-9,910.00	0.9%
7511 · Teachers Committee Expenses	-17,000.00	0.0%
7513 · Kata Committee Expenses	-2,000.00	0.0%
7514 · Nat'l Referee Committee Exp	-2,000.00	0.0%
7515 · National Jr. Youth Committee	-2,000.00	0.0%
7516 · Nat'l Coaching Committee	-5,000.00	0.0%
7520 · Hall of Fame Committee Expenses	0.00	0.0%
7500 · Committees - Other	0.00	0.0%
Total 7500 · Committees	-38,342.85	-0.9%
7600 · Fund Raising Expenses		
7630 · G. Balch Endowment Fund Raising	0.00	0.0%
Total 7600 · Fund Raising Expenses	0.00	0.0%
Total 7000 · OPERATIONS	-315,438.33	38.9%
8000 · AWARDS		
8001 · Athlete/Scholar	0.00	0.0%
8004 · Jeremy Glick Memorial Spirit	0.00	0.0%
Total 8000 · AWARDS	0.00	0.0%
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.0%

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Cash Basis

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through August 2023

	<u>\$ Over Budget</u>	<u>% of Budget</u>
9100 · Development Committee		
9110 · National Teachers Inst (NTIS)	0.00	0.0%
9111 · NTIS;Manual/Resouce		
9119 · NTIS Misc Programs	1,514.17	100.0%
9169 · NCDS Misc Programs	0.00	0.0%
9175 · Self-Defense Curriculum/Materia	-2,000.00	0.0%
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Total 9100 · Development Committee	6,389.17	419.5%
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Total 9000 · DEVELOPMENT EXPENSES	6,389.17	419.5%
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Total Expense	-309,049.16	40.4%
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Net Ordinary Income	118,306.17	5.4%
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Net Income	118,306.17	5.4%
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United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through March 2023

Ordinary Income/Expense	Sep '22 - Mar 23	Budget
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	170,251.25	0.00
1100b · Registration - 8 month	5,665.00	0.00
1100c · Registration - 4 month	7,190.00	0.00
1100d · Registration - 1 month	5,850.00	0.00
1100e · Family Plan - 3 members	8,472.50	0.00
1100f · Family Plan - 4 members	3,400.00	0.00
1100g · Family Plan - 5 members	1,200.00	0.00
1100h · Family Plan - 6 members	460.00	0.00
1100i · Family Plan - 7 plus members	530.00	0.00
1100ydk · Yudanshakai fee portion	-45,403.75	0.00
1100 · REGISTRATION - Jrs./Srs. - Other	385.00	201,362.60
Total 1100 · REGISTRATION - Jrs./Srs.	158,000.00	201,362.60
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	360.00	0.00
1110 · REGISTRATION - Booster - Other	645.00	602.60
Total 1110 · REGISTRATION - Booster	1,005.00	602.60
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-3,132.50	0.00
1120 · REGISTRATION - USJF Secondary - Other	5,897.50	1,510.85
Total 1120 · REGISTRATION - USJF Secondary	2,765.00	1,510.85
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-3,552.50	0.00
1200 · REGISTRATION - Life (Active) - Other	15,925.00	7,901.25
Total 1200 · REGISTRATION - Life (Active)	12,372.50	7,901.25
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-530.00	0.00
1250 · MAKE-UP FEES - Other	1,615.00	481.25
Total 1250 · MAKE-UP FEES	1,085.00	481.25
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	6,445.20	0.00
1301 · New PCLM-Restricted	160.55	0.00
Total 1300a · RESTRICTED LIFE FUNDS	6,605.75	0.00
1400 · YUDANSHAKAI FEE	4,500.00	2,231.25

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Cash Basis

United States Judo Federation Income & Expenditures Budget vs. Actual September 2022 through March 2023

	Sep '22 - Mar 23	Budget
1500 - CLUBS FEE		
1500ydk - Yudanshakai fee portion	-5,980.00	0.00
1500 - CLUBS FEE - Other	11,905.00	2,668.75
Total 1500 - CLUBS FEE	5,925.00	2,668.75
3100 - PROMOTIONS	5,825.00	7,315.00
3200 - SANCTIONS	905.00	816.70
4000 - MERCHANDISE		
4003 - USJF History Book	0.00	0.00
Total 4000 - MERCHANDISE	0.00	0.00
4700 - DEVELOPMENT		
4701 - Teachers Institute		
4701A - Nat'l Teachers Clinics	895.00	758.35
4701B - Nat'l Teachers Certificates	455.00	0.00
Total 4701 - Teachers Institute	1,350.00	758.35
4704 - Kata Dev't and Certification		
4704B - Kata Certification	0.00	0.00
4704C - Nat'l Kata Certification Test	0.00	0.00
4704 - Kata Dev't and Certification - Other	0.00	140.00
Total 4704 - Kata Dev't and Certification	0.00	140.00
4706 - Coach Development		
4706A - Nat'l Coach Dev't Clinics	865.00	0.00
4706B - Coach Certification	245.00	0.00
4706C - Manuals	175.00	0.00
4706 - Coach Development - Other	60.00	1,254.20
Total 4706 - Coach Development	1,345.00	1,254.20
4711 - Self-Defense		
4711A - Self-Defense Clinics	0.00	0.00
4711B - Self-Defense Certificates	120.00	17.50
4711 - Self-Defense - Other	0.00	17.50
Total 4711 - Self-Defense	120.00	35.00
4700 - DEVELOPMENT - Other	60.00	2,266.85
Total 4700 - DEVELOPMENT	2,875.00	4,454.40

United States Judo Federation Income & Expenditures Budget vs. Actual September 2022 through March 2023

	Sep '22 - Mar 23	Budget
6000 - INTEREST INCOME		
6002 - Reserve Interest Income		
6002a - Interest Income-Raymond James	555.76	0.00
Total 6002 - Reserve Interest Income	555.76	0.00
6003 - Operational Interest Income		
6003a - Interest Income-Key Bank MMA	0.00	0.00
6003c - Interest Income-Umpqua MMA	0.00	0.00
6003 - Operational Interest Income - Other	0.00	0.00
Total 6003 - Operational Interest Income	0.00	0.00
Total 6000 - INTEREST INCOME	555.76	0.00
6001 - Endowment Interest Account	0.00	0.00
Total Income	202,419.01	229,344.65
Expense		
7000 - OPERATIONS		
7010 - USJI Dues	0.00	0.00
7011 - Taxes		
7011A - Corporate Filing Fee	0.00	350.00
7011B - State Tax	0.00	43.75
7011C - Employment Tax (FICA, SSS, etc.)	8,710.93	18,746.60
Total 7011 - Taxes	8,710.93	19,140.35
7020 - Insurance		
7021 - Excess Medical Insurance	27,194.00	12,546.35
7022 - Liability Insurance Premium	50,651.00	40,910.95
7023 - Worker's Comp Premium	371.94	
7025 - D&O Insurance	4,276.00	1,864.35
7026 - Business Insurance Premium	638.00	646.95
Total 7020 - Insurance	83,130.94	55,968.60
7030 - Professional Fees		
7032 - Accounting Fees	1,709.97	0.00
Total 7030 - Professional Fees	1,709.97	0.00
7040 - BOD Meeting Expense	1,139.47	4,666.70
7050 - Office Facility Expenses		
7051 - Rent	9,000.00	7,875.00
7052 - Electricity	2,601.89	4,200.00
Total 7050 - Office Facility Expenses	11,601.89	12,075.00

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through March 2023

	Sep '22 - Mar 23	Budget
7060 · Employee Wages		
7061 · Executive Director	25,666.73	42,058.35
7062 · Administrative Manager	20,077.12	32,080.45
7063 · Administrative Assistant	34,637.62	42,466.70
7064 · Administrative (part-time)	0.00	8,372.00
7066 · Website personal (part time)	2,500.00	18,083.35
Total 7060 · Employee Wages	82,881.47	143,060.85
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	1,500.00	11,077.50
7072 · Retirement (IRA)	0.00	3,498.25
7073 · Employee Training	0.00	875.00
Total 7070 · Employee Benefits	1,500.00	15,450.75
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	0.00	656.25
7110C · Ink & Toner	0.00	1,645.00
Total 7110 · Printing	0.00	2,301.25
7112 · Bank Charges	0.00	291.70
7113 · Credit Card charges	0.00	1,458.35
7114 · Paypal Fees	4,896.74	3,500.00
7130 · Postage		
7131 · USPS	1,036.10	2,030.00
7132 · NonUSPS Services	80.26	116.70
Total 7130 · Postage	1,116.36	2,146.70
7140 · Telephone	1,489.13	1,586.70
7150 · Machine Maintenance	0.00	875.00
7160 · Supplies/Software		
7161 · Office Expense	1,635.52	2,800.00
7162 · Software	0.00	0.00
7163 · Software-other	0.00	0.00
7160 · Supplies/Software - Other	96.01	
Total 7160 · Supplies/Software	1,731.53	2,800.00
Total 7100 · Office Expense	9,233.76	14,959.70
7200 · Office Travel		
7202 · National Meetings	1,183.09	10,120.85
Total 7200 · Office Travel	1,183.09	10,120.85

United States Judo Federation
Income & Expenditures Budget vs. Actual
 September 2022 through March 2023

	Sep '22 - Mar 23	Budget
7300 · President's Expenses		
7303 · Pres. Expenses	0.00	3,500.00
7304 · Pres. Memorial Contributions	0.00	0.00
7300 · President's Expenses - Other	0.00	0.00
Total 7300 · President's Expenses	0.00	3,500.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-3.00	0.00
7502B · Life Membership-Garnet Pins	-388.75	0.00
7502C · Life Membership-Lapel Pins	-20.75	0.00
7502D · Life Membership-Patches	-20.35	0.00
Total 7502 · Life Membership Development	-432.85	0.00
7506 · Public Relations Committee	0.00	0.00
7507 · Marketing Committee Expense	90.00	5,833.35
7511 · Teachers Committee Expenses	0.00	9,916.70
7513 · Kata Committee Expenses	0.00	1,166.70
7514 · Nat'l Referee Committee Exp	0.00	1,166.70
7515 · National Jr. Youth Committee	0.00	1,166.70
7516 · Nat'l Coaching Committee	0.00	2,916.70
7520 · Hall of Fame Committee Expenses	0.00	0.00
7500 · Committees - Other	0.00	0.00
Total 7500 · Committees	-342.85	22,166.85
7600 · Fund Raising Expenses		
7630 · G. Balch Endowment Fund Raising	0.00	0.00
Total 7600 · Fund Raising Expenses	0.00	0.00
Total 7000 · OPERATIONS	200,748.67	301,109.65
8000 · AWARDS		
8001 · Athlete/Scholar	0.00	0.00
8004 · Jeremy Glick Memorial Spirit	0.00	0.00
Total 8000 · AWARDS	0.00	0.00
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.00

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Cash Basis

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through March 2023

	<u>Sep '22 - Mar 23</u>	<u>Budget</u>
9100 · Development Committee		
9110 · National Teachers Inst (NTIS)	0.00	0.00
9111 · NTIS;Manual/Resouce	6,875.00	
9119 · NTIS Misc Programs	1,514.17	0.00
9169 · NCDS Misc Programs	0.00	0.00
9175 · Self-Defense Curriculum/Materia	0.00	1,166.70
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Total 9100 · Development Committee	8,389.17	1,166.70
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Total 9000 · DEVELOPMENT EXPENSES	8,389.17	1,166.70
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Total Expense	209,137.84	302,276.35
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Net Ordinary Income	-6,718.83	-72,931.70
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Net Income	-6,718.83	-72,931.70
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United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through March 2023

Ordinary Income/Expense	\$ Over Budget	% of Budget
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	170,251.25	100.0%
1100b · Registration - 8 month	5,665.00	100.0%
1100c · Registration - 4 month	7,190.00	100.0%
1100d · Registration - 1 month	5,850.00	100.0%
1100e · Family Plan - 3 members	8,472.50	100.0%
1100f · Family Plan - 4 members	3,400.00	100.0%
1100g · Family Plan - 5 members	1,200.00	100.0%
1100h · Family Plan - 6 members	460.00	100.0%
1100i · Family Plan - 7 plus members	530.00	100.0%
1100ydk · Yudanshakai fee portion	-45,403.75	100.0%
1100 · REGISTRATION - Jrs./Srs. - Other	-200,977.60	0.2%
Total 1100 · REGISTRATION - Jrs./Srs.	-43,362.60	78.5%
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	360.00	100.0%
1110 · REGISTRATION - Booster - Other	42.40	107.0%
Total 1110 · REGISTRATION - Booster	402.40	166.8%
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-3,132.50	100.0%
1120 · REGISTRATION - USJF Secondary - Other	4,386.65	390.3%
Total 1120 · REGISTRATION - USJF Secondary	1,254.15	183.0%
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-3,552.50	100.0%
1200 · REGISTRATION - Life (Active) - Other	8,023.75	201.6%
Total 1200 · REGISTRATION - Life (Active)	4,471.25	156.6%
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-530.00	100.0%
1250 · MAKE-UP FEES - Other	1,133.75	335.6%
Total 1250 · MAKE-UP FEES	603.75	225.5%
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	6,445.20	100.0%
1301 · New PCLM-Restricted	160.55	100.0%
Total 1300a · RESTRICTED LIFE FUNDS	6,605.75	100.0%
1400 · YUDANSHAKAI FEE	2,268.75	201.7%

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Cash Basis

United States Judo Federation Income & Expenditures Budget vs. Actual September 2022 through March 2023

	\$ Over Budget	% of Budget
1500 - CLUBS FEE		
1500ydk - Yudanshakai fee portion	-5,980.00	100.0%
1500 - CLUBS FEE - Other	9,236.25	446.1%
Total 1500 - CLUBS FEE	3,256.25	222.0%
3100 - PROMOTIONS	-1,490.00	79.6%
3200 - SANCTIONS	88.30	110.8%
4000 - MERCHANDISE		
4003 - USJF History Book	0.00	0.0%
Total 4000 - MERCHANDISE	0.00	0.0%
4700 - DEVELOPMENT		
4701 - Teachers Institute		
4701A - Nat'l Teachers Clinics	136.65	118.0%
4701B - Nat'l Teachers Certificates	455.00	100.0%
Total 4701 - Teachers Institute	591.65	178.0%
4704 - Kata Dev't and Certification		
4704B - Kata Certification	0.00	0.0%
4704C - Nat'l Kata Certification Test	0.00	0.0%
4704 - Kata Dev't and Certification - Other	-140.00	0.0%
Total 4704 - Kata Dev't and Certification	-140.00	0.0%
4706 - Coach Development		
4706A - Nat'l Coach Dev't Clinics	865.00	100.0%
4706B - Coach Certification	245.00	100.0%
4706C - Manuals	175.00	100.0%
4706 - Coach Development - Other	-1,194.20	4.8%
Total 4706 - Coach Development	90.80	107.2%
4711 - Self-Defense		
4711A - Self-Defense Clinics	0.00	0.0%
4711B - Self-Defense Certificates	102.50	685.7%
4711 - Self-Defense - Other	-17.50	0.0%
Total 4711 - Self-Defense	85.00	342.9%
4700 - DEVELOPMENT - Other	-2,206.85	2.6%
Total 4700 - DEVELOPMENT	-1,579.40	64.5%

United States Judo Federation Income & Expenditures Budget vs. Actual September 2022 through March 2023

	\$ Over Budget	% of Budget
6000 - INTEREST INCOME		
6002 - Reserve Interest Income		
6002a - Interest Income-Raymond James	555.76	100.0%
Total 6002 - Reserve Interest Income	555.76	100.0%
6003 - Operational Interest Income		
6003a - Interest Income-Key Bank MMA	0.00	0.0%
6003c - Interest Income-Umpqua MMA	0.00	0.0%
6003 - Operational Interest Income - Other	0.00	0.0%
Total 6003 - Operational Interest Income	0.00	0.0%
Total 6000 - INTEREST INCOME	555.76	100.0%
6001 - Endowment Interest Account	0.00	0.0%
Total Income	-26,925.64	88.3%
Expense		
7000 - OPERATIONS		
7010 - USJI Dues	0.00	0.0%
7011 - Taxes		
7011A - Corporate Filing Fee	-350.00	0.0%
7011B - State Tax	-43.75	0.0%
7011C - Employment Tax (FICA, SSS, etc.)	-10,035.67	46.5%
Total 7011 - Taxes	-10,429.42	45.5%
7020 - Insurance		
7021 - Excess Medical Insurance	14,647.65	216.7%
7022 - Liability Insurance Premium	9,740.05	123.8%
7023 - Worker's Comp Premium		
7025 - D&O Insurance	2,411.65	229.4%
7026 - Business Insurance Premium	-8.95	98.6%
Total 7020 - Insurance	27,162.34	148.5%
7030 - Professional Fees		
7032 - Accounting Fees	1,709.97	100.0%
Total 7030 - Professional Fees	1,709.97	100.0%
7040 - BOD Meeting Expense	-3,527.23	24.4%
7050 - Office Facility Expenses		
7051 - Rent	1,125.00	114.3%
7052 - Electricity	-1,598.11	61.9%
Total 7050 - Office Facility Expenses	-473.11	96.1%

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through March 2023

	\$ Over Budget	% of Budget
7060 · Employee Wages		
7061 · Executive Director	-16,391.62	61.0%
7062 · Administrative Manager	-12,003.33	62.6%
7063 · Administrative Assistant	-7,829.08	81.6%
7064 · Administrative (part-time)	-8,372.00	0.0%
7066 · Website personal (part time)	-15,583.35	13.8%
Total 7060 · Employee Wages	-60,179.38	57.9%
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	-9,577.50	13.5%
7072 · Retirement (IRA)	-3,498.25	0.0%
7073 · Employee Training	-875.00	0.0%
Total 7070 · Employee Benefits	-13,950.75	9.7%
7100 · Office Expense		
7110 · Printing		
7110A · Reproduction	-656.25	0.0%
7110C · Ink & Toner	-1,645.00	0.0%
Total 7110 · Printing	-2,301.25	0.0%
7112 · Bank Charges	-291.70	0.0%
7113 · Credit Card charges	-1,458.35	0.0%
7114 · Paypal Fees	1,396.74	139.9%
7130 · Postage		
7131 · USPS	-993.90	51.0%
7132 · NonUSPS Services	-36.44	68.8%
Total 7130 · Postage	-1,030.34	52.0%
7140 · Telephone	-97.57	93.9%
7150 · Machine Maintenance	-875.00	0.0%
7160 · Supplies/Software		
7161 · Office Expense	-1,164.48	58.4%
7162 · Software	0.00	0.0%
7163 · Software-other	0.00	0.0%
7160 · Supplies/Software - Other		
Total 7160 · Supplies/Software	-1,068.47	61.8%
Total 7100 · Office Expense	-5,725.94	61.7%
7200 · Office Travel		
7202 · National Meetings	-8,937.76	11.7%
Total 7200 · Office Travel	-8,937.76	11.7%

United States Judo Federation
Income & Expenditures Budget vs. Actual
 September 2022 through March 2023

	\$ Over Budget	% of Budget
7300 · President's Expenses		
7303 · Pres. Expenses	-3,500.00	0.0%
7304 · Pres. Memorial Contributions	0.00	0.0%
7300 · President's Expenses - Other	0.00	0.0%
Total 7300 · President's Expenses	-3,500.00	0.0%
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-3.00	100.0%
7502B · Life Membership-Garnet Pins	-388.75	100.0%
7502C · Life Membership-Lapel Pins	-20.75	100.0%
7502D · Life Membership-Patches	-20.35	100.0%
Total 7502 · Life Membership Development	-432.85	100.0%
7506 · Public Relations Committee	0.00	0.0%
7507 · Marketing Committee Expense	-5,743.35	1.5%
7511 · Teachers Committee Expenses	-9,916.70	0.0%
7513 · Kata Committee Expenses	-1,166.70	0.0%
7514 · Nat'l Referee Committee Exp	-1,166.70	0.0%
7515 · National Jr. Youth Committee	-1,166.70	0.0%
7516 · Nat'l Coaching Committee	-2,916.70	0.0%
7520 · Hall of Fame Committee Expenses	0.00	0.0%
7500 · Committees - Other	0.00	0.0%
Total 7500 · Committees	-22,509.70	-1.5%
7600 · Fund Raising Expenses		
7630 · G. Balch Endowment Fund Raising	0.00	0.0%
Total 7600 · Fund Raising Expenses	0.00	0.0%
Total 7000 · OPERATIONS	-100,360.98	66.7%
8000 · AWARDS		
8001 · Athlete/Scholar	0.00	0.0%
8004 · Jeremy Glick Memorial Spirit	0.00	0.0%
Total 8000 · AWARDS	0.00	0.0%
9000 · DEVELOPMENT EXPENSES		
9050 · Minor Assistance Program	0.00	0.0%

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Cash Basis

United States Judo Federation
Income & Expenditures Budget vs. Actual
September 2022 through March 2023

	<u>\$ Over Budget</u>	<u>% of Budget</u>
9100 · Development Committee		
9110 · National Teachers Inst (NTIS)	0.00	0.0%
9111 · NTIS;Manual/Resouce		
9119 · NTIS Misc Programs	1,514.17	100.0%
9169 · NCDS Misc Programs	0.00	0.0%
9175 · Self-Defense Curriculum/Materia	-1,166.70	0.0%
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Total 9100 · Development Committee	7,222.47	719.1%
	<hr/>	<hr/>
Total 9000 · DEVELOPMENT EXPENSES	7,222.47	719.1%
	<hr/>	<hr/>
Total Expense	-93,138.51	69.2%
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Net Ordinary Income	66,212.87	9.2%
	<hr/>	<hr/>
Net Income	66,212.87	9.2%
	<hr/>	<hr/>

**United States Judo Federation
Endowment Detail
September 2022 through August 2023**

Type	Date	Num	Adj	Name	Memo	Class	Cir	Split	Debit	Credit
Ordinary Income/Expense										
Expense										
9000 - DEVELOPMENT EXPENSES										
9100 - Development Committee										
9111 - NTIS;Manual/Resouce										
Check	01/27/2023	ACH tr...		Nicola Fairbrother	ACH Transfer...			0107 - KeyBank	6,875.00	
Total 9111 - NTIS;Manual/Resouce									6,875.00	0.00
9119 - NTIS Misc Programs										
Check	12/09/2022	14530		Joshua Kindelberger	-MULTIPLE-			0107 - KeyBank	605.97	
Check	12/09/2022	14531		Krista Tsutsui	-MULTIPLE-			0107 - KeyBank	907.20	
Check	01/27/2023	ACH tr...		Nicola Fairbrother	ACH Transfer...			0107 - KeyBank	1.00	
Total 9119 - NTIS Misc Programs									1,514.17	0.00
Total 9100 - Development Committee									8,389.17	0.00
9200 - Funding from Endowment										
9201 - George Balch Scholarship Fund										
Check	12/21/2022	14560		Stanford University	Scholarship fr...			0107 - KeyBank	500.00	
Total 9201 - George Balch Scholarship Fund									500.00	0.00
9207 - Noboru Saito Scholarship Fund										
Check	03/21/2023	14691		Jack A. Yonezuka	For the Nobor...		X	0107 - KeyBank	0.00	
Check	03/23/2023	14699		Jack A. Yonezuka	For the Nobor...			0107 - KeyBank	750.00	
Total 9207 - Noboru Saito Scholarship Fund									750.00	0.00
Total 9200 - Funding from Endowment									1,250.00	0.00
Total 9000 - DEVELOPMENT EXPENSES									9,639.17	0.00
Total Expense									9,639.17	0.00
Net Ordinary Income									9,639.17	0.00
Net Income									9,639.17	0.00

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Accrual Basis

United States Judo Federation
Endowment Detail
September 2022 through August 2023

Balance

6,875.00

6,875.00

605.97

1,513.17

1,514.17

1,514.17

8,389.17

500.00

500.00

0.00

750.00

750.00

1,250.00

9,639.17

9,639.17

-9,639.17

-9,639.17

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	Sep 1, '22 - Apr 5, 23	Sep 1, '21 - Apr 5, 22
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	170,251.25	152,982.50
1100b · Registration - 8 month	5,665.00	2,475.00
1100c · Registration - 4 month	7,190.00	6,545.00
1100d · Registration - 1 month	5,850.00	2,685.00
1100e · Family Plan - 3 members	8,472.50	4,000.00
1100f · Family Plan - 4 members	3,400.00	3,400.00
1100g · Family Plan - 5 members	1,200.00	2,495.00
1100h · Family Plan - 6 members	460.00	955.00
1100i · Family Plan - 7 plus members	530.00	265.00
1100ydk · Yudanshakai fee portion	-45,403.75	-39,392.50
1100 · REGISTRATION - Jrs./Srs. - Other	385.00	210.00
Total 1100 · REGISTRATION - Jrs./Srs.	158,000.00	136,620.00
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	360.00	300.00
1110 · REGISTRATION - Booster - Other	645.00	905.00
Total 1110 · REGISTRATION - Booster	1,005.00	1,205.00
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-3,132.50	-3,220.00
1120 · REGISTRATION - USJF Secondary - Other	5,897.50	5,897.50
Total 1120 · REGISTRATION - USJF Secondary	2,765.00	2,677.50
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	-3,552.50	-3,972.50
1200 · REGISTRATION - Life (Active) - Other	15,925.00	17,885.00
Total 1200 · REGISTRATION - Life (Active)	12,372.50	13,912.50
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-530.00	-320.00
1250 · MAKE-UP FEES - Other	1,615.00	995.00
Total 1250 · MAKE-UP FEES	1,085.00	675.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	6,445.20	9,726.08
1301 · New PCLM-Restricted	160.55	1,352.37
Total 1300a · RESTRICTED LIFE FUNDS	6,605.75	11,078.45
1400 · YUDANSHAKAI FEE	4,500.00	4,950.00

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Cash Basis

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	Sep 1, '22 - Apr 5, 23	Sep 1, '21 - Apr 5, 22
1500 - CLUBS FEE		
1500ydk - Yudanshakai fee portion	-5,980.00	-2,970.00
1500 - CLUBS FEE - Other	11,905.00	8,220.00
Total 1500 - CLUBS FEE	5,925.00	5,250.00
3100 - PROMOTIONS	5,825.00	9,975.00
3200 - SANCTIONS	905.00	595.00
4000 - MERCHANDISE		
4003 - USJF History Book	0.00	15.00
4006 - Shipping Income/ Fee	0.00	10.00
Total 4000 - MERCHANDISE	0.00	25.00
4700 - DEVELOPMENT		
4701 - Teachers Institute		
4701A - Nat'l Teachers Clinics	895.00	785.00
4701B - Nat'l Teachers Certificates	455.00	515.00
4701E - Teacher's Online Course	50.00	0.00
Total 4701 - Teachers Institute	1,400.00	1,300.00
4704 - Kata Dev't and Certification		
4704B - Kata Certification	0.00	140.00
4704C - Nat'l Kata Certification Test	0.00	100.00
Total 4704 - Kata Dev't and Certification	0.00	240.00
4706 - Coach Development		
4706A - Nat'l Coach Dev't Clinics	865.00	1,136.00
4706B - Coach Certification	245.00	435.00
4706C - Manuals	175.00	379.00
4706D - Coach Online Course	80.00	0.00
4706 - Coach Development - Other	60.00	0.00
Total 4706 - Coach Development	1,425.00	1,950.00
4711 - Self-Defense		
4711B - Self-Defense Certificates	120.00	130.00
Total 4711 - Self-Defense	120.00	130.00
4700 - DEVELOPMENT - Other	60.00	83.00
Total 4700 - DEVELOPMENT	3,005.00	3,703.00

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	Sep 1, '22 - Apr 5, 23	Sep 1, '21 - Apr 5, 22
6000 - INTEREST INCOME		
6002 - Reserve Interest Income		
6002a - Interest Income-Raymond James	555.76	18.95
6002 - Reserve Interest Income - Other	0.00	3.12
Total 6002 - Reserve Interest Income	555.76	22.07
6003 - Operational Interest Income		
6003a - Interest Income-Key Bank MMA	0.00	0.42
6003c - Interest Income-Umpqua MMA	0.00	5.32
Total 6003 - Operational Interest Income	0.00	5.74
Total 6000 - INTEREST INCOME	555.76	27.81
6001 - Endowment Interest Account		
6001a - Interest income-Balch #0133	155.31	371.54
6001b - Interest Income-Fukuda #0132	211.66	352.79
6001c - Interest Income-General #0130a	1,117.06	2,177.47
6001d - Interest Income-Kitaura #0134	0.80	18.91
6001e - Interest Income-Lee #0140	0.50	10.78
6001f - Interest Income-Palacio #0131	0.48	8.08
6001h - Interest income-Saito #144	193.17	541.32
6001i - Interest income-Fitzsimmons#145	36.76	60.80
6001j - Interest income-Osako #146	165.29	330.32
6001k - Interest Income-Koiwai #147	0.29	3.32
Total 6001 - Endowment Interest Account	1,881.32	3,875.33
6500 - RESTRICTED-ENDOWMENT FUNDING		
6501 - Gen'l Endowment Donations	10,100.00	6,790.61
6502 - George Balch Scholarship	0.00	464.00
6503 - Tamo Kitaura Ref Grant	0.00	514.50
6504 - B. Palacio Scholarship Fund	4,015.00	4,032.00
6505 - Keiko Fukuda Scholarship	0.00	477.00
6506 - Elizabeth Lee Scholarship	70.00	771.50
6507 - Noboru Saito Scholarship	0.00	1,467.00
6508 - Dr. J. Fitzsimmons Schol. Fund	0.00	182.00
6509 - Osako Scholarship Fund	0.00	432.00
6510 - Dr. Eichi Koiwai	0.00	67.00
Total 6500 - RESTRICTED-ENDOWMENT FUNDING	14,185.00	15,197.61
6610 - General Donation	0.00	15.00
Total Income	218,615.33	209,782.20
Expense		
7000 - OPERATIONS		
7010 - USJI Dues	0.00	1,750.00

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Cash Basis

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	<u>Sep 1, '22 - Apr 5, 23</u>	<u>Sep 1, '21 - Apr 5, 22</u>
7011 · Taxes		
7011C · Employment Tax (FICA, SSS, etc.)	8,710.93	20,914.59
Total 7011 · Taxes	8,710.93	20,914.59
7020 · Insurance		
7021 · Excess Medical Insurance	27,194.00	13,359.00
7022 · Liability Insurance Premium	50,651.00	41,476.00
7023 · Worker's Comp Premium	371.94	0.00
7025 · D&O Insurance	4,276.00	1,598.00
7026 · Business Insurance Premium	638.00	787.68
7028 · Event Medical Liability	3,264.25	3,298.25
Total 7020 · Insurance	86,395.19	60,518.93
7030 · Professional Fees		
7032 · Accounting Fees	1,709.97	1,602.00
Total 7030 · Professional Fees	1,709.97	1,602.00
7040 · BOD Meeting Expense	1,139.47	0.00
7050 · Office Facility Expenses		
7051 · Rent	9,000.00	7,525.00
7052 · Electricity	2,601.89	3,711.89
Total 7050 · Office Facility Expenses	11,601.89	11,236.89
7060 · Employee Wages		
7061 · Executive Director	25,666.73	28,463.24
7062 · Administrative Manager	20,077.12	17,973.14
7063 · Administrative Assistant	34,637.62	16,786.62
7066 · Website personal (part time)	2,500.00	9,057.50
Total 7060 · Employee Wages	82,881.47	72,280.50
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	1,500.00	0.00
7072 · Retirement (IRA)	0.00	1,193.51
Total 7070 · Employee Benefits	1,500.00	1,193.51
7100 · Office Expense		
7112 · Bank Charges	0.00	100.00
7113 · Credit Card charges	0.00	908.99
7114 · Paypal Fees	4,896.74	4,544.80

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	Sep 1, '22 - Apr 5, 23	Sep 1, '21 - Apr 5, 22
7130 · Postage		
7131 · USPS	1,036.10	236.10
7132 · NonUSPS Services	80.26	0.00
Total 7130 · Postage	1,116.36	236.10
7140 · Telephone	1,489.13	3,245.13
7160 · Supplies/Software		
7161 · Office Expense	1,635.52	595.86
7160 · Supplies/Software - Other	96.01	0.00
Total 7160 · Supplies/Software	1,731.53	595.86
Total 7100 · Office Expense	9,233.76	9,630.88
7200 · Office Travel		
7202 · National Meetings	1,183.09	0.00
Total 7200 · Office Travel	1,183.09	0.00
7300 · President's Expenses		
7304 · Pres. Memorial Contributions	0.00	200.00
Total 7300 · President's Expenses	0.00	200.00
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	-3.00	-502.25
7502B · Life Membership-Garnet Pins	-388.75	-575.35
7502C · Life Membership-Lapel Pins	-20.75	-55.33
7502D · Life Membership-Patches	-20.35	-26.29
7502 · Life Membership Development - Other	0.00	-0.83
Total 7502 · Life Membership Development	-432.85	-1,160.05
7507 · Marketing Committee Expense	90.00	0.00
Total 7500 · Committees	-342.85	-1,160.05
Total 7000 · OPERATIONS	204,012.92	178,167.25
9000 · DEVELOPMENT EXPENSES		
9100 · Development Committee		
9111 · NTIS;Manual/Resouce	6,875.00	0.00
9119 · NTIS Misc Programs	1,514.17	0.00
Total 9100 · Development Committee	8,389.17	0.00

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Cash Basis

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	<u>Sep 1, '22 - Apr 5, 23</u>	<u>Sep 1, '21 - Apr 5, 22</u>
9200 - Funding from Endowment		
9201 - George Balch Scholarship Fund	500.00	0.00
9207 - Noboru Saito Scholarship Fund	750.00	500.00
	<hr/>	<hr/>
Total 9200 - Funding from Endowment	1,250.00	500.00
	<hr/>	<hr/>
Total 9000 - DEVELOPMENT EXPENSES	9,639.17	500.00
	<hr/>	<hr/>
Total Expense	213,652.09	178,667.25
	<hr/>	<hr/>
Net Ordinary Income	4,963.24	31,114.95
	<hr/>	<hr/>
Net Income	4,963.24	31,114.95
	<hr/>	<hr/>

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	\$ Change	% Change
Ordinary Income/Expense		
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	17,268.75	11.3%
1100b · Registration - 8 month	3,190.00	128.9%
1100c · Registration - 4 month	645.00	9.9%
1100d · Registration - 1 month	3,165.00	117.9%
1100e · Family Plan - 3 members	4,472.50	111.8%
1100f · Family Plan - 4 members	0.00	0.0%
1100g · Family Plan - 5 members	-1,295.00	-51.9%
1100h · Family Plan - 6 members	-495.00	-51.8%
1100i · Family Plan - 7 plus members	265.00	100.0%
1100ydk · Yudanshakai fee portion	-6,011.25	-15.3%
1100 · REGISTRATION - Jrs./Srs. - Other	175.00	83.3%
Total 1100 · REGISTRATION - Jrs./Srs.	21,380.00	15.7%
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	60.00	20.0%
1110 · REGISTRATION - Booster - Other	-260.00	-28.7%
Total 1110 · REGISTRATION - Booster	-200.00	-16.6%
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	87.50	2.7%
1120 · REGISTRATION - USJF Secondary - Other	0.00	0.0%
Total 1120 · REGISTRATION - USJF Secondary	87.50	3.3%
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	420.00	10.6%
1200 · REGISTRATION - Life (Active) - Other	-1,960.00	-11.0%
Total 1200 · REGISTRATION - Life (Active)	-1,540.00	-11.1%
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	-210.00	-65.6%
1250 · MAKE-UP FEES - Other	620.00	62.3%
Total 1250 · MAKE-UP FEES	410.00	60.7%
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	-3,280.88	-33.7%
1301 · New PCLM-Restricted	-1,191.82	-88.1%
Total 1300a · RESTRICTED LIFE FUNDS	-4,472.70	-40.4%
1400 · YUDANSHAKAI FEE	-450.00	-9.1%

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Cash Basis

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	\$ Change	% Change
1500 - CLUBS FEE		
1500ydk - Yudanshakai fee portion	-3,010.00	-101.4%
1500 - CLUBS FEE - Other	3,685.00	44.8%
Total 1500 - CLUBS FEE	675.00	12.9%
3100 - PROMOTIONS	-4,150.00	-41.6%
3200 - SANCTIONS	310.00	52.1%
4000 - MERCHANDISE		
4003 - USJF History Book	-15.00	-100.0%
4006 - Shipping Income/ Fee	-10.00	-100.0%
Total 4000 - MERCHANDISE	-25.00	-100.0%
4700 - DEVELOPMENT		
4701 - Teachers Institute		
4701A - Nat'l Teachers Clinics	110.00	14.0%
4701B - Nat'l Teachers Certificates	-60.00	-11.7%
4701E - Teacher's Online Course	50.00	100.0%
Total 4701 - Teachers Institute	100.00	7.7%
4704 - Kata Dev't and Certification		
4704B - Kata Certification	-140.00	-100.0%
4704C - Nat'l Kata Certification Test	-100.00	-100.0%
Total 4704 - Kata Dev't and Certification	-240.00	-100.0%
4706 - Coach Development		
4706A - Nat'l Coach Dev't Clinics	-271.00	-23.9%
4706B - Coach Certification	-190.00	-43.7%
4706C - Manuals	-204.00	-53.8%
4706D - Coach Online Course	80.00	100.0%
4706 - Coach Development - Other	60.00	100.0%
Total 4706 - Coach Development	-525.00	-26.9%
4711 - Self-Defense		
4711B - Self-Defense Certificates	-10.00	-7.7%
Total 4711 - Self-Defense	-10.00	-7.7%
4700 - DEVELOPMENT - Other	-23.00	-27.7%
Total 4700 - DEVELOPMENT	-698.00	-18.9%

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	\$ Change	% Change
6000 - INTEREST INCOME		
6002 - Reserve Interest Income		
6002a - Interest Income-Raymond James	536.81	2,832.8%
6002 - Reserve Interest Income - Other	-3.12	-100.0%
Total 6002 - Reserve Interest Income	533.69	2,418.2%
6003 - Operational Interest Income		
6003a - Interest Income-Key Bank MMA	-0.42	-100.0%
6003c - Interest Income-Umpqua MMA	-5.32	-100.0%
Total 6003 - Operational Interest Income	-5.74	-100.0%
Total 6000 - INTEREST INCOME	527.95	1,898.4%
6001 - Endowment Interest Account		
6001a - Interest income-Balch #0133	-216.23	-58.2%
6001b - Interest Income-Fukuda #0132	-141.13	-40.0%
6001c - Interest Income-General #0130a	-1,060.41	-48.7%
6001d - Interest Income-Kitaura #0134	-18.11	-95.8%
6001e - Interest Income-Lee #0140	-10.28	-95.4%
6001f - Interest Income-Palacio #0131	-7.60	-94.1%
6001h - Interest income-Saito #144	-348.15	-64.3%
6001i - Interest income-Fitzsimmons#145	-24.04	-39.5%
6001j - Interest income-Osako #146	-165.03	-50.0%
6001k - Interest Income-Koiwai #147	-3.03	-91.3%
Total 6001 - Endowment Interest Account	-1,994.01	-51.5%
6500 - RESTRICTED-ENDOWMENT FUNDING		
6501 - Gen'l Endowment Donations	3,309.39	48.7%
6502 - George Balch Scholarship	-464.00	-100.0%
6503 - Tamo Kitaura Ref Grant	-514.50	-100.0%
6504 - B. Palacio Scholarship Fund	-17.00	-0.4%
6505 - Keiko Fukuda Scholarship	-477.00	-100.0%
6506 - Elizabeth Lee Scholarship	-701.50	-90.9%
6507 - Noboru Saito Scholarship	-1,467.00	-100.0%
6508 - Dr. J. Fitzsimmons Schol. Fund	-182.00	-100.0%
6509 - Osako Scholarship Fund	-432.00	-100.0%
6510 - Dr. Eichi Koiwai	-67.00	-100.0%
Total 6500 - RESTRICTED-ENDOWMENT FUNDING	-1,012.61	-6.7%
6610 - General Donation	-15.00	-100.0%
Total Income	8,833.13	4.2%
Expense		
7000 - OPERATIONS		
7010 - USJI Dues	-1,750.00	-100.0%

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	\$ Change	% Change
7011 · Taxes		
7011C · Employment Tax (FICA, SSS, etc.)	-12,203.66	-58.4%
Total 7011 · Taxes	-12,203.66	-58.4%
7020 · Insurance		
7021 · Excess Medical Insurance	13,835.00	103.6%
7022 · Liability Insurance Premium	9,175.00	22.1%
7023 · Worker's Comp Premium	371.94	100.0%
7025 · D&O Insurance	2,678.00	167.6%
7026 · Business Insurance Premium	-149.68	-19.0%
7028 · Event Medical Liability	-34.00	-1.0%
Total 7020 · Insurance	25,876.26	42.8%
7030 · Professional Fees		
7032 · Accounting Fees	107.97	6.7%
Total 7030 · Professional Fees	107.97	6.7%
7040 · BOD Meeting Expense	1,139.47	100.0%
7050 · Office Facility Expenses		
7051 · Rent	1,475.00	19.6%
7052 · Electricity	-1,110.00	-29.9%
Total 7050 · Office Facility Expenses	365.00	3.3%
7060 · Employee Wages		
7061 · Executive Director	-2,796.51	-9.8%
7062 · Administrative Manager	2,103.98	11.7%
7063 · Administrative Assistant	17,851.00	106.3%
7066 · Website personal (part time)	-6,557.50	-72.4%
Total 7060 · Employee Wages	10,600.97	14.7%
7070 · Employee Benefits		
7071 · Medical Expense Reimbursement	1,500.00	100.0%
7072 · Retirement (IRA)	-1,193.51	-100.0%
Total 7070 · Employee Benefits	306.49	25.7%
7100 · Office Expense		
7112 · Bank Charges	-100.00	-100.0%
7113 · Credit Card charges	-908.99	-100.0%
7114 · Paypal Fees	351.94	7.7%

United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	\$ Change	% Change
7130 · Postage		
7131 · USPS	800.00	338.8%
7132 · NonUSPS Services	80.26	100.0%
Total 7130 · Postage	880.26	372.8%
7140 · Telephone	-1,756.00	-54.1%
7160 · Supplies/Software		
7161 · Office Expense	1,039.66	174.5%
7160 · Supplies/Software - Other	96.01	100.0%
Total 7160 · Supplies/Software	1,135.67	190.6%
Total 7100 · Office Expense	-397.12	-4.1%
7200 · Office Travel		
7202 · National Meetings	1,183.09	100.0%
Total 7200 · Office Travel	1,183.09	100.0%
7300 · President's Expenses		
7304 · Pres. Memorial Contributions	-200.00	-100.0%
Total 7300 · President's Expenses	-200.00	-100.0%
7500 · Committees		
7502 · Life Membership Development		
7502A · Life Membership-Plaques/Engrave	499.25	99.4%
7502B · Life Membership-Garnet Pins	186.60	32.4%
7502C · Life Membership-Lapel Pins	34.58	62.5%
7502D · Life Membership-Patches	5.94	22.6%
7502 · Life Membership Development - Other	0.83	100.0%
Total 7502 · Life Membership Development	727.20	62.7%
7507 · Marketing Committee Expense	90.00	100.0%
Total 7500 · Committees	817.20	70.5%
Total 7000 · OPERATIONS	25,845.67	14.5%
9000 · DEVELOPMENT EXPENSES		
9100 · Development Committee		
9111 · NTIS;Manual/Resouce	6,875.00	100.0%
9119 · NTIS Misc Programs	1,514.17	100.0%
Total 9100 · Development Committee	8,389.17	100.0%

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United States Judo Federation
Income & Expenditures Prev Year Comparison
September 1, 2022 through April 5, 2023

	<u>\$ Change</u>	<u>% Change</u>
9200 - Funding from Endowment		
9201 - George Balch Scholarship Fund	500.00	100.0%
9207 - Noboru Saito Scholarship Fund	250.00	50.0%
Total 9200 - Funding from Endowment	750.00	150.0%
Total 9000 - DEVELOPMENT EXPENSES	9,139.17	1,827.8%
Total Expense	34,984.84	19.6%
Net Ordinary Income	-26,151.71	-84.1%
Net Income	-26,151.71	-84.1%

United States Judo Federation
Income & Expenditures YTD Comparison
March 2023

Ordinary Income/Expense	Mar 23	Sep '22 - Mar 23
Income		
1100 · REGISTRATION - Jrs./Srs.		
1100a · Registration -12 month	520.00	170,251.25
1100b · Registration - 8 month	0.00	5,665.00
1100c · Registration - 4 month	40.00	7,190.00
1100d · Registration - 1 month	0.00	5,850.00
1100e · Family Plan - 3 members	170.00	8,472.50
1100f · Family Plan - 4 members	0.00	3,400.00
1100g · Family Plan - 5 members	0.00	1,200.00
1100h · Family Plan - 6 members	0.00	460.00
1100i · Family Plan - 7 plus members	0.00	530.00
1100ydk · Yudanshakai fee portion	-145.00	-45,403.75
1100 · REGISTRATION - Jrs./Srs. - Other	0.00	385.00
Total 1100 · REGISTRATION - Jrs./Srs.	585.00	158,000.00
1110 · REGISTRATION - Booster		
1110a · Booster Rebate	0.00	360.00
1110 · REGISTRATION - Booster - Other	0.00	645.00
Total 1110 · REGISTRATION - Booster	0.00	1,005.00
1120 · REGISTRATION - USJF Secondary		
1120ydk · Yudanshakai fee portion	-17.50	-3,132.50
1120 · REGISTRATION - USJF Secondary - Other	35.00	5,897.50
Total 1120 · REGISTRATION - USJF Secondary	17.50	2,765.00
1200 · REGISTRATION - Life (Active)		
1200ydk · Yudanshakai fee portion	0.00	-3,552.50
1200 · REGISTRATION - Life (Active) - Other	0.00	15,925.00
Total 1200 · REGISTRATION - Life (Active)	0.00	12,372.50
1250 · MAKE-UP FEES		
1250ydk · Yudanshakai fee portion	0.00	-530.00
1250 · MAKE-UP FEES - Other	15.00	1,615.00
Total 1250 · MAKE-UP FEES	15.00	1,085.00
1300a · RESTRICTED LIFE FUNDS		
1300 · New life membership-Restricted	0.00	6,445.20
1301 · New PCLM-Restricted	0.00	160.55
Total 1300a · RESTRICTED LIFE FUNDS	0.00	6,605.75
1400 · YUDANSHAKAI FEE	0.00	4,500.00

United States Judo Federation
Income & Expenditures YTD Comparison
March 2023

	Mar 23	Sep '22 - Mar 23
1500 · CLUBS FEE		
1500ydk · Yudanshakai fee portion	-15.00	-5,980.00
1500 · CLUBS FEE - Other	45.00	11,905.00
Total 1500 · CLUBS FEE	30.00	5,925.00
3100 · PROMOTIONS	125.00	5,825.00
3200 · SANCTIONS	70.00	905.00
4700 · DEVELOPMENT		
4701 · Teachers Institute		
4701A · Nat'l Teachers Clinics	0.00	895.00
4701B · Nat'l Teachers Certificates	0.00	455.00
4701E · Teacher's Online Course	0.00	50.00
Total 4701 · Teachers Institute	0.00	1,400.00
4706 · Coach Development		
4706A · Nat'l Coach Dev't Clinics	0.00	865.00
4706B · Coach Certification	0.00	245.00
4706C · Manuals	0.00	175.00
4706D · Coach Online Course	0.00	80.00
4706 · Coach Development - Other	0.00	60.00
Total 4706 · Coach Development	0.00	1,425.00
4711 · Self-Defense		
4711B · Self-Defense Certificates	0.00	120.00
Total 4711 · Self-Defense	0.00	120.00
4700 · DEVELOPMENT - Other	0.00	60.00
Total 4700 · DEVELOPMENT	0.00	3,005.00
6000 · INTEREST INCOME		
6002 · Reserve Interest Income		
6002a · Interest Income-Raymond James	0.00	555.76
Total 6002 · Reserve Interest Income	0.00	555.76
Total 6000 · INTEREST INCOME	0.00	555.76

United States Judo Federation
Income & Expenditures YTD Comparison
March 2023

	Mar 23	Sep '22 - Mar 23
6001 · Endowment Interest Account		
6001a · Interest income-Balch #0133	0.00	155.31
6001b · Interest Income-Fukuda #0132	0.00	211.66
6001c · Interest Income-General #0130a	0.00	1,117.06
6001d · Interest Income-Kitaura #0134	0.00	0.80
6001e · Interest Income-Lee #0140	0.00	0.50
6001f · Interest Income-Palacio #0131	0.00	0.48
6001h · Interest income-Saito #144	0.00	193.17
6001i · Interest income-Fitzsimmons#145	0.00	36.76
6001j · Interest income-Osako #146	0.00	165.29
6001k · Interest Income-Koiwai #147	0.00	0.29
Total 6001 · Endowment Interest Account	0.00	1,881.32
6500 · RESTRICTED-ENDOWMENT FUNDING		
6501 · Gen'l Endowment Donations	0.00	10,100.00
6504 · B. Palacio Scholarship Fund	0.00	4,015.00
6506 · Elizabeth Lee Scholarship	0.00	70.00
Total 6500 · RESTRICTED-ENDOWMENT FUNDING	0.00	14,185.00
Total Income	842.50	218,615.33
Expense		
7000 · OPERATIONS		
7011 · Taxes		
7011C · Employment Tax (FICA, SSS, etc.)	0.00	8,710.93
Total 7011 · Taxes	0.00	8,710.93
7020 · Insurance		
7021 · Excess Medical Insurance	0.00	27,194.00
7022 · Liability Insurance Premium	0.00	50,651.00
7023 · Worker's Comp Premium	196.26	371.94
7025 · D&O Insurance	0.00	4,276.00
7026 · Business Insurance Premium	0.00	638.00
7028 · Event Medical Liability	3,298.25	3,264.25
Total 7020 · Insurance	3,494.51	86,395.19
7030 · Professional Fees		
7032 · Accounting Fees	531.00	1,709.97
Total 7030 · Professional Fees	531.00	1,709.97
7040 · BOD Meeting Expense	0.00	1,139.47

United States Judo Federation
Income & Expenditures YTD Comparison
March 2023

	Mar 23	Sep '22 - Mar 23
7050 - Office Facility Expenses		
7051 - Rent	2,250.00	9,000.00
7052 - Electricity	0.00	2,601.89
Total 7050 - Office Facility Expenses	2,250.00	11,601.89
7060 - Employee Wages		
7061 - Executive Director	5,952.63	25,666.73
7062 - Administrative Manager	4,549.49	20,077.12
7063 - Administrative Assistant	10,803.43	34,637.62
7066 - Website personal (part time)	0.00	2,500.00
Total 7060 - Employee Wages	21,305.55	82,881.47
7070 - Employee Benefits		
7071 - Medical Expense Reimbursement	1,500.00	1,500.00
Total 7070 - Employee Benefits	1,500.00	1,500.00
7100 - Office Expense		
7114 - Paypal Fees	0.00	4,896.74
7130 - Postage		
7131 - USPS	0.00	1,036.10
7132 - NonUSPS Services	0.00	80.26
Total 7130 - Postage	0.00	1,116.36
7140 - Telephone	0.00	1,489.13
7160 - Supplies/Software		
7161 - Office Expense	0.00	1,635.52
7160 - Supplies/Software - Other	0.00	96.01
Total 7160 - Supplies/Software	0.00	1,731.53
Total 7100 - Office Expense	0.00	9,233.76
7200 - Office Travel		
7202 - National Meetings	589.81	1,183.09
Total 7200 - Office Travel	589.81	1,183.09
7500 - Committees		
7502 - Life Membership Development		
7502A - Life Membership-Plaques/Engrave	240.50	-3.00
7502B - Life Membership-Garnet Pins	0.00	-388.75
7502C - Life Membership-Lapel Pins	0.00	-20.75
7502D - Life Membership-Patches	0.00	-20.35
Total 7502 - Life Membership Development	240.50	-432.85

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United States Judo Federation
Income & Expenditures YTD Comparison
March 2023

	<u>Mar 23</u>	<u>Sep '22 - Mar 23</u>
7507 · Marketing Committee Expense	0.00	90.00
Total 7500 · Committees	240.50	-342.85
Total 7000 · OPERATIONS	29,911.37	204,012.92
9000 · DEVELOPMENT EXPENSES		
9100 · Development Committee		
9111 · NTIS;Manual/Resouce	0.00	6,875.00
9119 · NTIS Misc Programs	0.00	1,514.17
Total 9100 · Development Committee	0.00	8,389.17
9200 · Funding from Endowment		
9201 · George Balch Scholarship Fund	0.00	500.00
9207 · Noboru Saito Scholarship Fund	750.00	750.00
Total 9200 · Funding from Endowment	750.00	1,250.00
Total 9000 · DEVELOPMENT EXPENSES	750.00	9,639.17
Total Expense	30,661.37	213,652.09
Net Ordinary Income	-29,818.87	4,963.24
Net Income	<u>-29,818.87</u>	<u>4,963.24</u>



UNITED STATES JUDO FEDERATION

Life Membership Committee

Thomas J. Sheehan, Chairperson

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Life Membership
4/3/23
Mid-Year Report

As of April 3, 2023, we have had 34 new regular Life Members register and two new PCLMs at charter level. Last year we had the same number of regular members and the same number of PCLMs.

So far this year we have added \$10,249.06 to the endowment fund.

Tentatively, this coming spring we will be offering our members on-line applications for regular Life Member and President Life Member.

Tom Sheehan
Life Membership Chair